 *We hold the contract from the U. S. Government! Why?*

**MARVELOUSLY  
ACCURATE**

*AFTER years of patient thought and labor one of America's foremost Master Watchmakers has produced*

## **The Automatic Electric Clock**

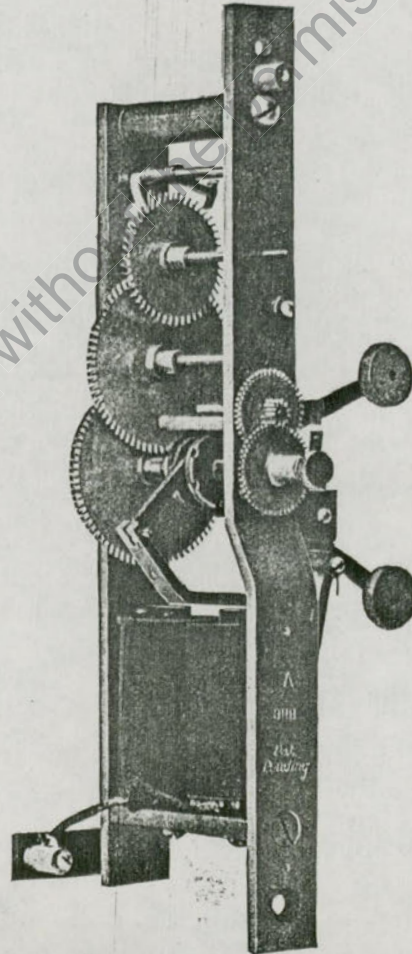
*which upsets all preconceived ideas of construction.*

*THE nearest possible approach to absolute accuracy is achieved, and the mechanical simplicity shows the handiwork of a God-given genius.*

*WRITE for Booklet explaining and illustrating*

## **The Automatic Electric Clock**

**NO WINDING**



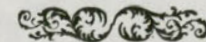
**ELEGANT  
APPEARANCE**

*NOTHING approaching the handsome style of our cases has ever been offered.*

*Heavy Mahogany, Old English and Golden Oak, Quarter-Sawed, Hand-Carved, Piano Finish.*

*We transact our business  
through the JEWELER*

*OUR Special Offer is an "Inside Opportunity" that progressive jewelers are quick to take advantage of.*



**Automatic Electric Clock Co.**

231 S. Canal St., CHICAGO, ILL.

Chicago News

(Continued from page 160e)

Fred. H. Carruthers is now in charge of the watch department at B. F. Norris, Alister & Co.'s, having succeeded L. H. Shaefer, who resigned to go in business for himself.

The good news has reached the trade here that Jeweler C. A. Cole, of Winterset, Iowa, who has been critically ill for the past two months, is now out of danger and on his way to recovery.

Fred. Crane, of Crane & Rouse, Mount Pleasant, Iowa, has been in Chicago the past few weeks pursuing a post-graduate course in optics.

D. C. Pruden, the well-known optician, of Kansas City, was in town last week attending the festivities at the banquet of the Chicago Jewelers' Association, the guest of his friend, Jack Hardin.

W. E. Clow & Co. and the Chicago offices of Watson & Newell Co., Rhodes Bros. & Rothschild and Heintz Bros., have removed from 501 to suite 1304-1305 Columbus Memorial Building.

M. A. Mead & Co. announce that there will be no change in their traveling force for the present year, but that the old boys will remain at the helm. Their staff includes Tom Hoefer, in Michigan, Wisconsin and Minnesota; A. N. Brittan, in Illinois, Iowa, Missouri and Kansas, and M. R. Peck, in the West and South.

H. M. Lane, Chicago manager for Reed & Barton, has just returned from his annual January trip to the factory.

E. J. Schwartz, retail optician at 845 Milwaukee Avenue, mourns the loss of a mother.

W. J. Miller, Chicago manager for the Seth Thomas Clock Co., has returned from a business trip to New York.

H. G. Nye, Chicago manager for C. Rogers & Bros., has returned from a flying business trip around the Western circuit.

H. F. Hahn, of H. F. Hahn & Co., accompanied by Mrs. Hahn, leaves February 7th for Southern California, where they will spend the remainder of the winter. Their trip is solely one of recreation, rest and pleasure, and they expect to be absent about two months.

A. C. Becken and family left January 19th for their Southwestern trip. They expect to be absent six or seven weeks, and will spend most of their time while away on a ranch in New Mexico.

M. A. Mead, of M. A. Mead & Co., left yesterday for a short Eastern trip, wherein he will combine business with pleasure.

J. W. Forsinger announces that his traveling force will be made up of the following salesmen for 1901: E. K. MacGillivray, E. C. Jamison, E. Greyer, L. R. Millar and W. M. Davidson. The new men in above list are Mr. Greyer and Mr. Millar. Mr. Davidson will travel in the interests of the railway time service department of this house.

Koch & Parsche, manufacturers of cut glass, at 40 State Street, dissolved partnership January 1st. Edward J. Koch, who is well-known to the trade from his long connection with the Pairpoint Co., has succeeded to the business, and will continue it at the old stand under the firm name of E. J. Koch.

Travelers who have recently visited Glenwood, Iowa, tell us that the new store of Jeweler W. F. Laraway, of that place, is one of the most attractive and modern in that section of the West, and that the new establishment is alike creditable to the town it is located in as well as the enterprise of its owner.

Charles S. Ellis and B. C. Wilkinson, of P. W. Ellis & Co., the well-known wholesale jewelry house of Toronto, Canada, were in Chicago for a few days right after the holidays, combining business with pleasure.

Martin E. Meyer, Chicago, agent of the J. D. Bergen Co., has recently returned from a two-weeks' trip to their factory to post himself on the new spring line of Bergen cut glass. Mr. Meyer has already received samples of the new goods, and is displaying them at his office in the Silversmiths' Building.

Maj. J. B. Trickey, head of the pioneer jewelry house of J. B. Trickey & Co., Lincoln, Nebr., is spending the winter in California for the benefit of his health.

Lapp & Flershem furnish us the following list of salesmen who will make up their traveling staff for 1901 in the territory indicated: H. M. Tenney, in Illinois, Indiana and Ohio; J. C. Moreland, in Northern Iowa and South Dakota; Arthur J. Perry, in North Dakota, Montana and Idaho; James W. Southerland, in Southern Iowa and Nebraska, and D. M. Stever, in Michigan and Wisconsin.

B. Schuette, wholesale, has the sympathy of a large number of friends in the trade in the death of his wife. She passed away January 4th, and leaves, beside her husband, two small children, one being an infant.

Geo. E. Marshall, the well-known and successful retailer on the fourth floor of the Columbus Memorial Building, will incorporate under the present name February 1st. The capitalization will be \$50,000, of which Mr. Marshall will hold four-fifths or 400 shares; William S. Hyde, Jr., 50 shares, and Anthony S. True, 50 shares. Both Mr. Hyde and Mr. True have been faithful and valued employees of Mr. Marshall for ten

Ed. W. Drury, the well-known traveler for the Non-Retailing Co., of Lancaster Pa., stopped over a day in Chicago the early part of the month, en route home from a trip to Southern California, where he was called by the serious illness of his mother.

D. I. Byers, of the Cincinnati Gold and Silver Refining Co., Cincinnati, was in Chicago for several days during the early part of the month calling on the trade in the interests of his firm.

Charles C. Inskip, of the firm of Chambers, Inskip & Co., wholesale and manufacturing opticians, has become a benedict. He was married in this city on Christmas evening to Miss Carrie Brown. The couple left immediately after the ceremony for a short trip to Ottumwa, Iowa, the old home of Mr. Inskip, where they spent the early part of their honeymoon. THE KEYSTONE extends congratulations.

Gossip Among the Trade

Among the changes in the trade that the new year has brought, is the absorption of the United States Pneumatic Clock Co., of Chicago, by the Automatic Electric Clock Co., also of Chicago, and the reorganization of the consolidated concern as the American Clock Co. The new company succeeds the first-named company in the manufacture and installation of Hahl's synchronous clock systems, and the second-named company in the manufacture of its different lines of clocks. The pneumatic synchronizing system has been before the public for three years past, and the automatic electric clocks for about the same time, and are rapidly pushing themselves to the front on their merits. The American Co. has been organized under the laws of New Jersey, with a capital of \$1,000,000. Thomas H. Wicks, vice-president of the Pullman Car Co., is the president, and C. D. Ettinger, of the Murphy Varnish Co., is the vice-president, and P. C. Walden, also of the Pullman Co., is the secretary, and G. J. M. Porter, the well-known Western clock man, is the treasurer and general manager. James H. Eckles ex-comptroller of the United States and now president of the Commercial National Bank of Chicago, is on the board of directors, and among its stockholders are a number of Chicago and New York's representative business men. This company starts on its career with exceedingly bright prospects, and its future is most promising.

The contract for making an elaborate silver service to be presented to the battleship *Illinois*, by the people of Chicago, has been awarded to the retail jewelry house of Stevens, Wallace & Co., 96 State Street. The cost of the service is to be about \$10,000, and the work will be completed inside of three months. The

er in-  
ntury. A



BRACELET

ts.  
y wrist. Made  
they will please  
namental, and  
asions. There  
s bracelet, are  
other bracelet  
e this bracelet  
elers' interests

Graved \$2.82  
per link  
2.82  
2.82  
2.82  
2.82  
2.82



## Pan-American Exposition

*Continued from preceding reading page*

roof is suspended a \$3500 lamp, decorated with jewels, bronze figures and enamel. In the cases may be seen rare "Martele" chalices, missal stands, ciboria, ostensoria, croziers, processional crosses, ewers and other sacred vessels. The display is not yet completed in this department.

### Tiffany & Co.

As usual, this firm show a very rich and attractive exhibit in the central court of the Manufactures and Liberal Arts Building. Geo. F. Kunz, the stone expert, is in charge. In the center, under a big blue glass dome, stands a large octagon show case filled with rare and costly jewels. The famous "Tiffany Canary Diamond," weighing  $125\frac{3}{8}$  carats and valued at over \$100,000, revolves at the highest point and below it may be seen a beautiful pearl necklace worth \$150,000 and a coronet valued at \$50,000. There are also diamond spray ornaments, emerald and diamond pendants, tiaras, jeweled butterflies, flying birds, lorgnette chains, with precious stones in every link, jeweled card cases, solid gold chatelaine bags, finger rings worth fortunes, emeralds as large as a quarter, pearls the size of a walnut and watches of all sizes in many styles.

In cases surrounding the exhibit, may be seen complete sets of sterling silver plate in different styles of finish, gold, gray, burnished and oxidized. A huge trunk of flatware is exposed in one corner. In another is the famous collection of swords loaned by the owners for this exhibition. The following men are represented: Admirals Dewey, Philips and Evans; Lieutenant-General Miles, Brigadier General Funston and Commander Wainright. The \$1000 lace parasol was sold the day the exposition was opened. It will remain on exhibition. In other cases are displayed Tiffany glass lamps, vases, solid gold desk furnishings, gold mounted and jeweled leather goods and famous medals, badges, loving cups and trophies. Additions are made almost daily.

### The L. E. Waterman Co.

This company has a duplicate of their Paris show here. The most expensive pens ever made are on exhibition. Some are carved rose-gold and studded with diamonds and worth \$100.00. From this they drop gradually down to the regular goods at popular rates.

### The American Clock Co.

The American Clock Co., 385 Wabash Avenue, Chicago, have an exhibit in the Electricity Building, opposite the Bell Telephone Exchange. They show the workings of their pneumatic synchronous system, electric clocks, regulators and electric time stamps. Their system can be seen in use in the leading Chicago banks, Chamber of Commerce, newspaper offices, Woman's Temple, etc., also Battery Park Building, New York City.

### The W. W. Oliver Mfg. Co.

This firm show a fine lot of polishing and turning lathes, jewelers' rolls, foot-wheels, etc. One new thing is the electric polishing head. It will make

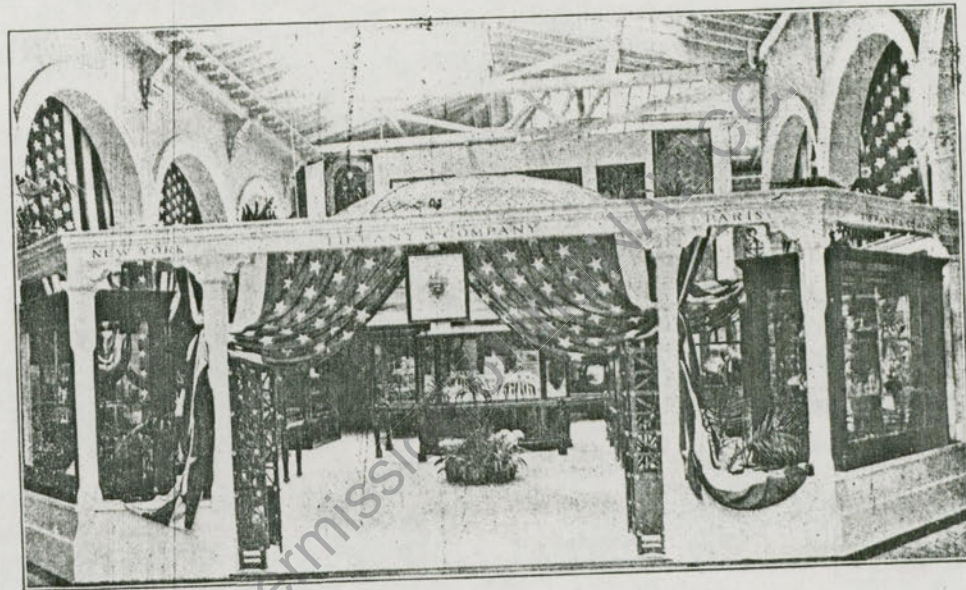


Exhibit of Tiffany & Co.

3000 revolutions a minute. Can be made for any voltage. The one on exhibition was made especially for Niagara power. The speed is terrific when turned on full force.

### The Rookwood Pottery

This exhibit is in the same court with Tiffany and Gorham. Rich tones meet the eye on every hand. One vase alone is valued at \$1000, and another large vase the firm refused to sell or place a price upon. The same pieces that secured the Grand Prix at Paris, against all the ceramic exhibits of Europe and Japan, may be seen here, as well as the new Mat Glaze, designed and developed especially for the Pan-American.

### New Bedford Oil Co.

The New Bedford Oil Co., of Boston, have an exhibit of horological oils, along with the United States Government exhibit, in the Fishery Building. The company exhibited a line of their oils with the Government exhibit at Paris and repeat the exhibit at the Pan-American at the invitation of Uncle Sam.

### The Meyrowitz Mfg. Co.

An exhibit that will be found interesting by all opticians, is that of the Meyrowitz Manufacturing Co. A visit thereto will give a good idea of the progress recently made in optical invention. Some of the instruments shown are here seen for the first time. One of these is the Carl Zeiss stereoscopic binocular range finder.

### Engraving Machines

Jewelers and engravers who are interested in engraving machines, should go into the Graphic Arts Building, which is a wing of the Horticultural Building and see the rivalry between the Francis and The Eaton & Glover machines. Both do wonderful work and anyone intending to purchase,

"Brooches,  
Link Buttons."

"Good Goods,  
Well Made.  
Right Prices."

**If You  
Want to See  
Swell  
New Goods  
Write To-day  
For a Selection**

Made by

**Leys Christie & Co**  
MANUFACTURERS



Trade Mark.

**65 NASSAU ST.,  
NEW YORK.**

### Navy Department Invites Bids on Watches, Clocks and Spyglasses.

WASHINGTON, D. C., June 21.—The Navy Department, through the Bureau of Supplies and Accounts, is inviting sealed proposals until June 28, 1902, for furnishing the United States Naval Observatory in this city, with a quantity of watches, clocks, binocular and spyglasses. Intending bidders can obtain blank forms of proposal upon application to the Navy Pay Office in New York or to the Bureau in Washington.

The articles required include: 75 deck clocks, No. 1; 50 deck clocks, No. 2; 75 boat clocks, 10 comparing watches, 10 stop watches, 15 comparing watches, 15 stop watches, 50 binocular glasses (day), 50 binocular glasses (night), 25 binocular glasses (day), 50 binocular glasses (night), 30 spyglasses for officer of the deck, 20 spyglasses for officer of the deck, 30 quartermaster's glasses, L. P.; 10 quartermaster's glasses, L. P.; 10 psychrometers and cases, 5 psychrometers and cases; 35 aneroid barometers.

All of the above articles are to be delivered at such place in the Observatory as the Superintendent may direct within 90 days after date of contract. For the benefit of bidders the specifications of the various articles required have been put on file in the office of THE JEWELERS' CIRCULAR—WEEKLY, where they may be examined by all who desire more detailed information concerning them.

### Trade Gossip.

Any jobber who has not seen the new line of lockets that S. & B. Lederer Co., of 100 Stewart St., Providence, R. I., and 11 John St., New York, is now showing is neglecting his own interests. This company is making a specialty of lockets, comprising the most attractive and desirable designs in scroll, raised work, initial and stone set. The few that are illustrated on page 83 of this issue give some idea of the beauty of this line.

A new electric striking clock will shortly be put on the market by the American Clock Co., Chicago, Ill. No winding is required, as motive power is gravitation, supplied through the regular and uniform action of two small levers that move the clock train. The electric power to lift these levers is supplied by two small cells of a dry battery. The batteries are called upon only seven times an hour and as the electric circuit is closed for an instant only, the energy required is infinitesimal. The batteries require renewing about once a year. The new striking clock is mantle size and is made in Colonial style, of mahogany and other woods. The striking attachment can, however, be used on any of the American Clock Co.'s electric clocks. The Government recently renewed its contract with this company to use its electric clocks in public buildings and the company also closed a contract to supply the State capitol with an independent system of electric clocks.

*The most accurate and durable movement  
for railroad service is marked*

**Vanguard,  
Waltham, Mass.**



PUBLISHED  
THE JEWELERS'  
11 JOHN ST.,  
TELEPHONE  
1148 CORTLANDT

VOL. XI

Subscription  
Other Countries  
Single Copies

Notices  
must be re-  
turned can be

Proposed  
Trade

business  
wholesale  
erally rec  
creasing  
dealers, t  
ity of n  
business  
such part  
as becom  
necessity  
which wi  
public to  
ticular m  
to everyb  
generally  
their goo  
of the sa  
particular  
guarding,  
licity to t  
than at a  
tory.

It is a  
strongest  
rights cor  
common l  
law provi  
marks, th  
marks.

## Chicago News.

(Continued from page 1141).

C. C. Abbey and Mr. Medland, who have been studying optics at the Chicago Ophthalmic College, graduated in the last class of this school. They bought a stock of optical goods before leaving the city for the purpose of opening up a retail optical business at Dallas, Tex.

C. H. Knights & Co. did the hospitable thing by their guests on Chicago day. Their offices on the third floor of the Columbus Memorial Building command an exceptionally fine view of the parade. They issued an attractively printed invitation to their customers to accept their hospitality on that day, and to make their pleasant offices their headquarters. Over a hundred of them came to enjoy the big parade but the house's hospitality did not end here. At the noon hour after their guests had gathered, lunch was announced. The menu was not elaborate but it was just what hungry people could appreciate, and consisted of hot bouillon, sandwiches and hot chocolate. It was a fine lunch and everyone present voted it a most happy thought, happily carried out.

Chambers, Inskeep & Co. are now in their new location at 88-90 Wabash Avenue. They have twice the space they had in their former quarters and much greater facilities for attending to their increased business.

When in New York City recently, Mr. M. S. Benedict of the M. S. Benedict Manufacturing Co., ran across a piece of bric-a-brac which he thought would be just the thing for a novel office ornament so he purchased it and now has it installed near the door of the company's Chicago office. It is a life-size young darkey statue which sits there as life-like as can be, attracting attention from everyone happening in.

The Automatic Electric Clock Co., recently incorporated, are manufacturers of a new patented automatic electric clock at their factory, 231 South Canal Street, which they claim to be superior to any clock of the kind ever put on the market. The line is a general one, though this company are making a specialty of office, factory and store clocks. Their display at the Watch and Clock Trades Exhibit, though a hurried one, was creditable and attracted no little attention from the visiting jewelers. W. C. Bryan, well-known among the retail trade from his former connection with Hymen, Berg & Co., is the general manager of the above company.

S. J. Gardner, of San Diego, Cal., and R. W. Doig, of Sacramento, Cal., both students of the Chicago Ophthal-

C. D. Strow, of Strow Bros., well-known jewelers of Fort Dodge, Ia., was in Chicago the week of the fall festivities, accompanied by Mrs. Strow. Mr. Strow was a congenial caller at THE KEYSTONE'S western headquarters, and remarked that Iowa was all right this year, never better, and that Fort Dodge was beyond dispute the second best town in the State. He allowed that the other fellows could all have the "best town" in the State but that his town was the second best in the State, and no mistake.

The firm of Barstow & Phillips, Oshkosh, Wis., was represented in this market the early part of the month by Mr. Bartsow, who made a pleasant call at KEYSTONE headquarters while in town.

G. S. Pennington, of Milton, Ia., was a recent trade visitor in this market.

G. W. Kernahen, of New London, Ia., was in the city recently, and made a pleasant call at KEYSTONE headquarters. He remarked that trade conditions were excellent in his section, much better than last fall.

F. H. Tamblyn, who has succeeded to the business of J. C. Dick, at Manteno, Ill., was in the city last week on a business trip. He was accompanied by Mr. Dick who will remain with him as a watchmaker.

A. W. Crawford, of the firm of Geo. H. Cook & Co., the well-known Arizona jewelers, who have stores at Phoenix, Prescott, Tucson and Jerome in that territory, spent several weeks in Chicago combining business with pleasure. He was a liberal buyer, as he nearly always is when he comes here, much to the delight of some of our wholesalers. Mr. Crawford dropped in at KEYSTONE headquarters during his stay.

H. B. Showalter, optician with C. A. McGregor, Pontiac, Ill., was in town taking in our Autumn Festival.

Herman Huesgen, of Devil's Lake, N. Dak., was met in one of our wholesale houses recently, where he was making liberal purchases for the home store. Mr. Huesgen said that he was enjoying his visit in Chicago very much, and was delighted with the western metropolis as a market and for sight-seeing and pleasure as well.

### Husking Corn in Kansas.

The accompanying scene, showing how they "husk corn" out in Kansas these fine Indian summer days, is the most striking and yet the most practical illustration of the prosperity that now prevails throughout the corn belt of the West. It is a picture from life, taken in a corn field near

G. E. Sibert, jeweler-optician, of Reinbeck, Iowa, was in the city last month taking a post-graduate course in optics at the Northern Illinois College of Ophthalmology and Otology. He was also scanning the market for new things for his holiday trade.

C. H. Morrison, of Topeka, Kans., was represented in this market festival week by his brother, W. N. Morrison, who was accompanied by his wife. Mr. Morrison was buying liberally for the reason that their fall trade was demanding it.

J. Paul Duffin, jeweler-optician, of Morrison, Ill., was in the city during Festival week combining sight-seeing with purchasing late novelties for his home trade.

L. M. Bennett, of Traverse City, Mich., took in our Autumn Festival, and did holiday buying at the same time.

L. Seewald, of Tiffin, O., was among the throng of jewelers who were here Festival week. He was combining buying with sight-seeing, and expressed himself as pleased with our festivities.

H. A. Johnson & Co., Sioux Rapids, Iowa, were represented in this market recently by their buyer, Pearl Cilly, who was making liberal selections for the home store.

Will Pitt, of Oelwein, Iowa, was a welcome trade visitor and liberal buyer in the Chicago market recently.

J. A. Cain, for a number of years past with the combination drug and jewelry store of M. C. Wilson, at Estherville, Iowa, was in Chicago early in the month buying an opening stock for the new store he and his brother have just opened at the above point. The new business will be conducted under the firm name of Cain Bros.

Bullard Bros., the well-known jewelers of St. Paul, Minn., were represented in this market recently by John Bullard, who was accompanied by Mrs. Bullard. He was selecting late novelties for their holiday stock.

W. R. Conner, of Caldwell, Kans., was in the city last week, making liberal purchases for his fall trade.

O. C. Balliett, of Waterloo, Iowa, was in town last week on a business trip.

(Continued on page 1144a.)

better themselves or to provide homes for their children. Many sections in the East are overcrowded, while thousands of acres of rich, well watered lands can still be had in Nebraska and Northern Kansas at comparatively low



THE  
AUTOMATIC ELECTRIC CLOCK

HAS BEEN AWARDED A

GOLD MEDAL

AT THE

PARIS EXPOSITION, 1900

---

*This award was made in competition with the world, and was given to our clock for the general excellence of its time-keeping qualities and the artistic designs of our casings.*

**ALL JEWELERS SHOULD HANDLE THIS CLOCK**

---

AUTOMATIC ELECTRIC CLOCK COMPANY

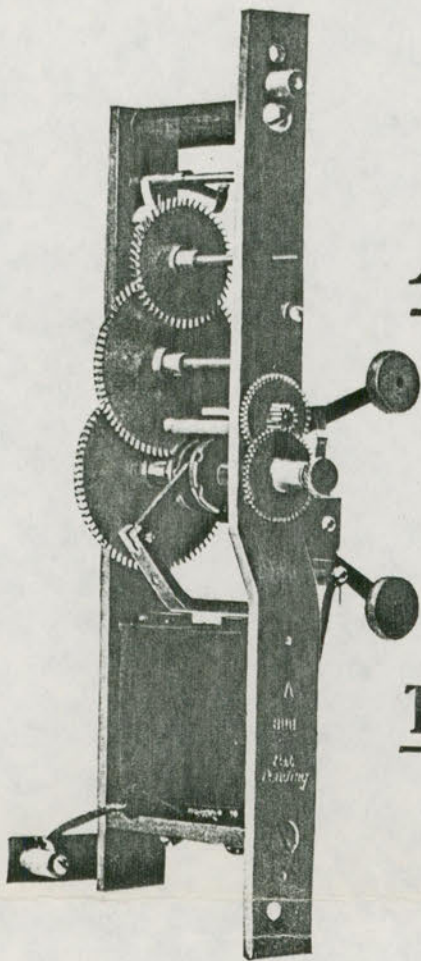
385 WABASH AVENUE

CHICAGO

SO SIMPLE

SO HANDSOME

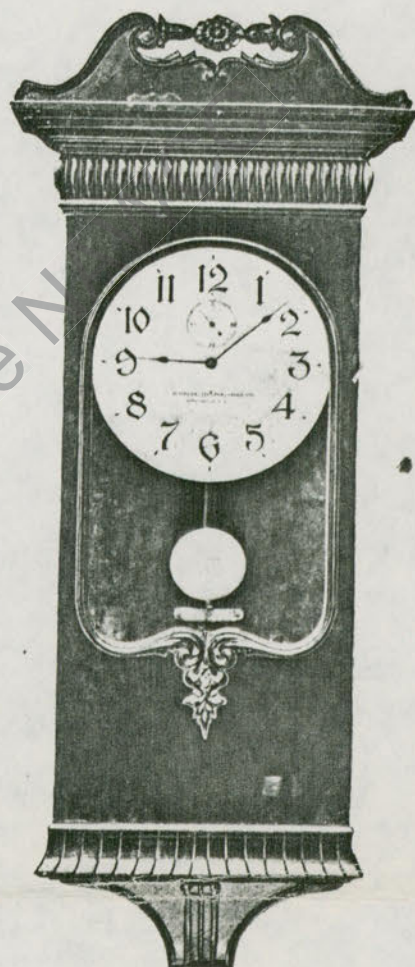
# A Marvel A Revolution



Three Wheels  
Two Gravity Weights  
One Set Magnets  
One Set Electric Batteries

## The Climax of American Ingenuity

Upsetting all preconceived principles  
of clock construction



No Winding  
No Running Down  
Regulated Scientifically

Once Started,  
Runs Eternally.  
Marvelously Accurate



TREASURY DEPARTMENT.  
OFFICE OF SECRETARY.

WASHINGTON, D. C.  
June 24, 1899.

AUTOMATIC ELECTRIC CLOCK Co.  
231 S. Canal St., Chicago, Ill.

GENTLEMEN:—Your proposal dated June 9, 1899, received under advisement, to supply Electric Clocks as follows to United States buildings under the control of this department East of the Rocky Mountains, is hereby accepted, payable from the appropriation. "Furniture and repairs of same for public buildings for year 1900." Orders for clocks will be issued from time to time, as the requirements of the service may demand.

Please acknowledge the receipt of this letter. Respectfully yours,

H. A. TAYLOR,  
Assistant Secretary  
U. S. Treasury.

## Jewelers

Send your name and address to us, mentioning this paper.

We have something important to say to you in time for the holidays.

This is special and will justify every reader in writing us without delay.

**AUTOMATIC ELECTRIC CLOCK Co.**

231 South Canal Street,  
Chicago, Ill.

Chicago News.

(Continued from page 1035.)

John C. Lowry, well known in the jewelry trade as the former president of The Keystone Watch Case Co., of Philadelphia, was in Chicago recently for a few hours' stay, en route home from a trip to Yellowstone Park.

W. X. C. Hull, of the Chicago office of the Towle Manufacturing Co., is at his desk again after an enjoyable two-weeks' vacation, spent at a Michigan lake resort.

The marriage of Frank E. Wallace, Chicago and Western representative for T. W. Adams & Co., to Miss Mabel Claire Dymond, daughter of Mr. and Mrs. W. H. Dymond, of this city, is announced for Wednesday evening, September 26th.

Herbert W. Allen, of the Rich & Allen Co., has just returned from a two-weeks' fishing excursion up among the Northern lakes. He is looking splendid and feels the better for the fine sport he enjoyed.

David F. Conover, Jr., of the Chicago office of Robbins & Appleton, distributing agents for the Waltham Watch Co., made a short trip over the Western circuit early in the month, for the purpose of explaining to the jobbing trade the utter inability of the Waltham Co. to keep up with the extraordinary demand for watches this fall.

P. M. Lanehart, formerly in the retail jewelry business at 433 Forty-seventh Street, this city, but now engaged in the lumber business at Quitman, Miss., has been in town the past week.

Ernst Ambruster, with Jeweler O. J. Ambruster, at Springfield, Ill., has recently returned to his home after spending six months in Chicago, pursuing a course in optics and engraving.

Jeweler August Bruder, of Fort Wayne, Ind., has just returned from a four-months' trip in Europe, having visited his old home and many other interesting points on the continent. He also did the Paris Exposition thoroughly.

Jeweler G. Anderson, of Taylorville, Ill., has just overhauled his store throughout, putting in new paper and doing a general cleaning up and refurbishing the room, making it much more attractive than it was before.

Jeweler C. W. Beardsley, of Litchfield, Ill., has just past through the troubles of a street fair. A more thankful man is not in the jewelry trade at the present time.

Ralph N. Whitford, with the Hofman Supply Co., wholesale, Columbus, Ohio, was in the city last week combining business with pleasure.

Howard Rowbotham, Chicago and Western agent for C. P. Goldsmith & Co., the ring makers, has opened up an office on the eighth floor of the Silversmiths' building, sharing a part of the room occupied by the Philadelphia Watch Case Co.

E. F. Strickland, the veteran clock salesman, now enjoys the distinction of having sold clocks on the road out of Chicago for over a quarter of a century.

G. J. M. Porter, formerly a well-known clock salesman traveling in the Western territory, but who for the last twelve years has been engaged in the brokerage business in this city, has recently been made manager of the Automatic Electric Clock Co., and proposes to push the product of this company with all his old time vim and spirit.

F. A. Hardy, of F. A. Hardy & Co., is back again at his desk after a two-months' outing spent at his summer home in Mackinac.

Max Ellbogen, of the Stein & Ellbogen Co., returned last week from a two-months' trip to Europe. Mr. Ellbogen was combining pleasure and business while abroad, principally the latter.

Gossip Among the Trade.

As late as the year 1830, Cleveland, Ohio, had a population of only 1076. The population in that year of Cincinnati was 24,831; Pittsburg, 12,568; Buffalo, 8668, and Detroit, 2222.

The Schrader-Wittstein Co. are thorough believers in trade expansion. They are constantly adding to the equipment of their factory, the latest addition being a new fifteen-horse-power gas engine.

Benj. Allen & Co., by the time this is read, will be sending out to the trade their new fall catalogue of jewelry, watches, diamonds, clocks, silverware and novelties. It is a handsome, large book of 745 pages, which reflects great credit on the compilers, printers and the excellent firm they represent.

The appalling disaster to Galveston and other towns along the Texas coast has awakened the sympathy of the country. Chicago extends to the stricken citizens of Texas a sympathetic aid that is as sincere as it is helpful.

Table listing donors and amounts for Galveston relief, including Benj. Allen & Co., Warren Owen, Dennison Mfg. Co., etc.

The Automatic Electric Clock Co. have completed their new factory and offices in the building at 385 Wabash Avenue. They now have one of the best lighted, best arranged, best equipped and most modern factories to be found anywhere.

Their exhibit at the Paris Exhibition has been awarded a gold medal in competition with the world. The award was given to their clock on its merits, for the general excellence of its time-keeping qualities, and the artistic designs of the casings.

Out-of-Town Visitors.

G. D. Berry, of Carthage, Ill., has been in town this week buying fall goods. Mr. Barry was a welcome caller at the western headquarters of THE KEYSTONE, and remarked that business had been prosperous thus far in his section.

The Rushmer Jewelry Co., of Pueblo, Colo., was represented in this market recently by Mr. Gorton Rushmer, the head of the firm, who was selecting fall goods.

Jeweler M. G. Neiley, of Winnipeg, Manitoba, was met in one of our wholesale houses this week, where he was buying fall supplies for the home store.

Joseph Dobbs, the veteran jeweler of Geneseo, Ill., has been in the city this week combining business with pleasure.

Jeweler Newcombe, of Big Rapids, Mich., has been in this market the past week buying fall goods.

John H. Booth, of Alton, Ill., was buying fall supplies in this market last week.

H. Goldman, of Milwaukee, Wis., has been in the city this week buying late fall novelties.

John Hermann, the well-known and pioneer jeweler of Calumet, Mich., was represented in this market the past week by his brother, Lucus Hermann, who was selecting fall goods for the home market.

Jeweler L. Herzog, of Philipsburg, Kans., has been purchasing his fall supplies in this market the past week.

Boyd Park, who has recently succeeded to the business of Joslin & Park, at Denver and Salt Lake, and who is one of the widely known among Western jewelers, was in Chicago last week purchasing fall supplies for the home stores.

Louis Ratzesburger, of Milford, Ill., was a trade visitor in this market last week.

John Boyle, optician, Canton, Ohio, was a trade visitor here the early part of the month.

O. C. Zinn, of Hastings, Nebr., has been in Chicago this week combining business with pleasure.

The well-known firm of Jenkins & Co., Richmond, Ind., was represented in this market the early part of the month by S. N. Jenkins, who is well-known in the Chicago trade.

B. H. Kellog, of Clinton, Ind., was a trade visitor in Chicago early in the month.

C. D. McElvain, a well-known and successful jeweler of Red Oak, Iowa, was in the city for a few days early in September, selecting his fall supplies and taking in the sights of the Western metropolis.

E. C. Pike, of Kankakee, Ill., was in the city recently looking over the fall goods in this market.

(Continued on page 1040c.)